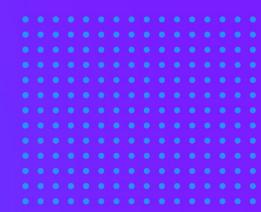


#### **Empowering your business with Feature Experimentation**



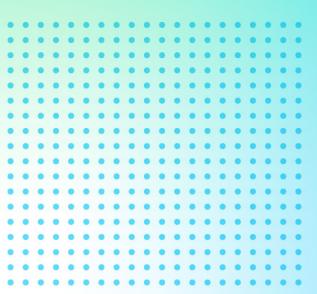






Hristo Bakalov a.k.a The Project Owner Solution Architect, Optimizely Kunal Shetye a.k.a The Solution Architect Senior Solution Architect, Optimizely

# Introduction to Feature Experimentation Demo Q&A



## Introduction to Feature Experimentation



#### **Feature Flagging**

Create features in Optimizely to enable feature release and experimentation without a code deploy.



#### **Feature Rollouts**

Gradually roll out a feature to monitor impact on performance and business metrics.



#### **Feature Variables**

Dynamic variables that can be tested without updating code.

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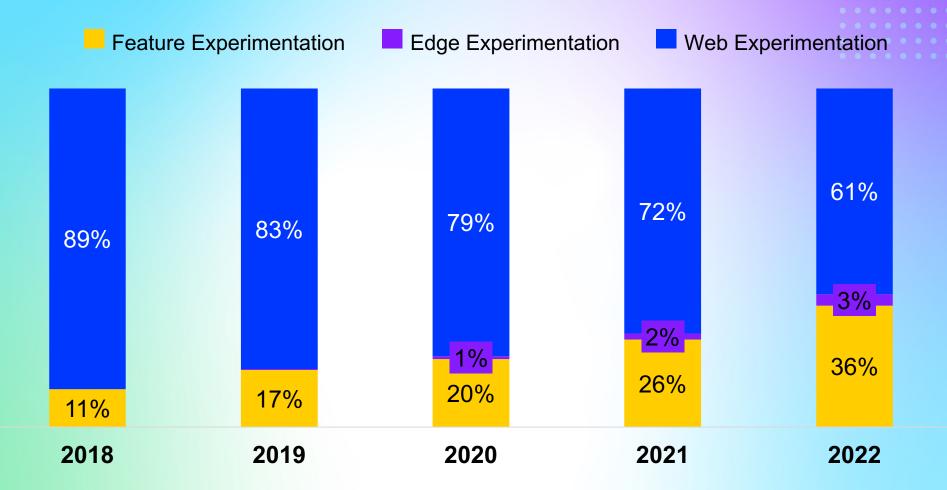
#### A/B/n & Feature Tests

Run experiments on existing features and elsewhere to optimize your application.

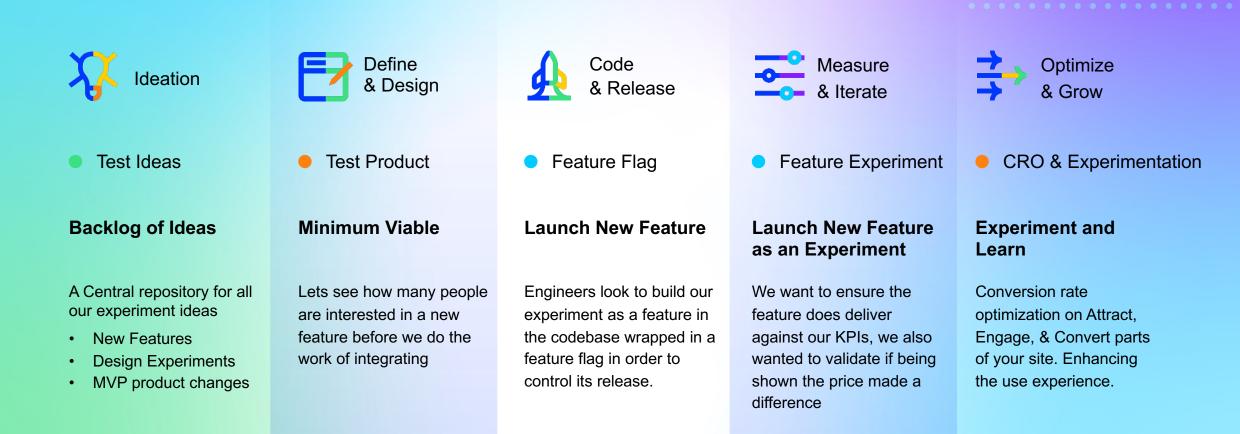
### Test and Learn as part of your Software Development Cycle



# Server-side experimentation is becoming increasingly adopted as maturity grows



## The Plan



### **Sprint Planning**

ć	Experiment	ation Collab SA 🛛 🗸			۹	+ ↓ <sup>158</sup> 閏 <sup>2</sup> ⑦ ∨ │ HB ∨ ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ●	
G Home		Hypothesis HF	Hypothesis HPT-231			हिर्मिहिष्ट्र 🏾 🖉 1 Mark Comp	
Plan E Requests	Se:	New design for (	User feedback widget	In Progress		🖹 Started • Nov 23 🗎 Due	Jan 01, 2024
requests	Tit	Brief Variatio	Brief Variations Experiment Fields History			•	
		Brief - New desig	Brief - User feedback widget		⇇	Workflow 🖻 Comments 🔋 Attachments	$\rightarrow$
		Last Modified by Overview This project ai for customers Objectives Simplify 1 Enhance Endance Endance Last Modified by Hristo Bakalov on Nov 23, 2023, 10:13 PM Overview The objective is to develop a user feedback widget that can be seamlessly integrated into our existing digital platforms ( app, etc.). This widget will serve as a direct channel for users to provide feedback about their experience, report issues, improvements. Goals			Ex	v 1. Requirements	
	_					Add Description	
						Idea Accepted	
	•	Increase Optimize Improve :	Enhanced User Engagement: Encourage users to actively engage with our platform by providing feedback. Real-Time Feedback Collection: Enable immediate feedback collection to understand user needs and experiences. User Experience Improvement: Utilize feedback to enhance the overall user experience on our platforms. Ease of Use: Ensure the widget is user-friendly and accessible.			Complete Experiment Template     Approve Experiment	
	_	Success M • Reduction Success Metrics				Completed by Hristo Bakalov	
		<ul><li>Increase</li><li>Positive f</li></ul>	<ul><li>Volume and quality of feedback collected.</li><li>Impact on overall user satisfaction and experience.</li></ul>			Add Description	山 山
	•					+ Add Sub-Step	
					Þ	🕑 2. Backlog	
	Page				Þ	$\bigcirc$ 3. Creative Design $\ell_{s}$ 2	۲
					•	4. Experiment Build in Web Interface	<ul><li>(a)</li></ul>

### **Create the feature flag**

Mosey Credit Card	Flags				$\sum_{s}$	2		
$\xrightarrow{\gamma \gamma}{V}$ Projects	All Flags Exclusion Groups							
Flags	Flags are decision points in your code and rules are used to run experiments and rollouts.							
000 Reports	Q Find Flags	Environment V Enabled Rules Production Any Any	✓ Archived No ✓				Create New	-lag
Audiences	Flag	Кеу	Rules in Production		Enabled in Production	Created 🔻	Modified	<b>^</b>
Events	New module	new_module	Experiment	1	Yes	Oct 17, 2023	Oct 17, 2023	
Settings	Article settings	article_settings	Experiment Targeted Delivery		Yes	Aug 23, 2023	Oct 17, 2023	
☐ Tutorial	Flash Sale Determine impact on the revenue by using a Flash Sale	discount	Experiment	1	Yes	Jul 11, 2023	Oct 27, 2023	
	Checkout Flow Decide on which checkout flow works the best	checkout	Experiment	1	Yes	Jul 11, 2023	Sep 25, 2023	
# Slack Community	Inventory on PDP Flag to either show or hide inventory on the product detail page.	inventory_on_pdp	Experiment Targeted Delivery		Yes	Jun 8, 2023	Aug 25, 2023	
Developer Docs 윪 Program Management	User car recommendations	user_car_recommendations	Targeted Delivery	1	Yes	Jun 5, 2023	Jun 6, 2023	
Help	Show trade car button	show_trade_car_button	Targeted Delivery	1	Yes	Jun 5, 2023	Jun 6, 2023	
Account Settings Profile Log Out	Inlude car picture	inlude_car_picture	None		Yes	Jun 5, 2023	Jun 6, 2023	
©2010-2023 Optimizely. <u>Privacy</u>	New Page design	new_page_design	Experiment	1	Yes	Jun 1, 2023	Jun 1, 2023	

#### Wrap the code in the flag

⋞	<u>File E</u> dit <u>S</u> election <u>V</u> iew	$\underline{Go}  \underline{Run}  \underline{Ierminal}  \underline{Help}  \leftarrow \rightarrow  \qquad $	
Ð	EXPLORER ····	JS _app.js	□ ··· ··· ·· · · · · · · · · · · · · ·
_	$\vee$ FX-STORE-DEMO	components > JS CheckoutPage.js > 💮 CheckoutPage	
ρ	$\lor$ components	<pre>1 import { useDecision } from "@optimizely/react-sdk";</pre>	
	JS CheckoutPage.js	<pre>2 import { useEffect, useState } from "react";</pre>	The second secon
9 o 0 2	JS CountdownTimer.js	3 import CountdownTimer from "./CountdownTimer";	Very series of the series of t
0 2	JS Header.js	5 export default function CheckoutPage() {	Construction of the second secon
	> lib	<pre>6 const [checkoutDecision] = useDecision("checkout", { autoUpdate: true });</pre>	Table To Tab
đ	> node_modules	<pre>7 const [discountDecision] = useDecision("discount", { autoUpdate: true });</pre>	
	$\lor$ pages	<pre>8 const [price, setPrice] = useState(95.00);</pre>	Le relation de la construcción d
₿	JS _app.js	<pre>9 const [shipping, setShipping] = useState(4.99); 10 const [discount, setDiscount] = useState(0.00);</pre>	"" a read of the second of the
	JS index.js	11 const [total, setTotal] = useState((price + shipping).toFixed(2));	
	JS qr.js	<pre>12 const [showError, setShowError] = useState(false);</pre>	
	> public	<pre>13 useEffect(() =&gt; {</pre>	v California International California Internat
	> scripts	14 if(discountDecision.enabled){	And a construction of the second seco
	> styles	<pre>15 console.log(total); 16 setDiscount((1.00 - discountDecision.variables.discount_percent / 100).toFixed(2));</pre>	
	<ul> <li>.gitignore</li> </ul>	17 }	
	TS middleware.ts	18 }, [checkoutDecision, discountDecision]);	
	JS next.config.js	19	1 The second sec
	<pre>{} package-lock.json u</pre>	20 return (	
	{} package.json		<ul> <li>The second second</li></ul>
	JS postcss.config.js	22 <style> 23 {`</th><th></th></tr><tr><th></th><th>README.md</th><th>24 @layer utilities {</th><th>The second secon</th></tr><tr><th></th><th>JS tailwind.config.js</th><th>25 input[type="number"]::-webkit-inner-spin-button,</th><th>The second secon</th></tr><tr><th></th><th>👃 yarn.lock 🛛 M</th><th>26 input[type="number"]::-webkit-outer-spin-button {</th><th></th></tr><tr><th></th><th></th><th>27 -webkit-appearance: none;</th><th></th></tr><tr><th></th><th></th><th>28   margin: 0; 29 }</th><th>The second secon</th></tr><tr><th></th><th></th><th>30 }</th><th>The second secon</th></tr><tr><th></th><th></th><th>31</th><th></th></tr><tr><th></th><th></th><th>32 </style>	
		<pre>33 <div classname="h-screen w-screen bg-gray-100 pt-10 text-black"></div></pre>	
		34 <pre><pre>className={`\${showError &amp;&amp; checkoutDecision.enabled ? "":"hidden"} sticky bg-slate-400 top-0 mb-10 text-center text-6xl t</pre></pre>	text-amber 1
		<pre>35 <h1 classname="mb-10 text-center text-2xl font-bold">Cart Items</h1> 36 {discountDecision.enabled &amp;&amp; (</pre>	
		27 {uiscounded is characteria and in the set	

### Let's try it out together



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## Set feature Rollout to 15% of traffic

	Mosey Credit Card User_feedback_widget user_feedback_widget	Rules for Production Flag on		
<del>₽</del> ₽→				• • • • •
	Environments	1 Add rules to customize delivery or run an experiment Add Rule		
000	Production On Primary environment	For everyone in Production		
00	Development Off	On ~		
<b>-</b>				
5	Flag Setup			
ক্ট	Variables		Add a rule to customize delivery or run an	
	Variations		experiment	
	API Values			
	History			
	Scheduled Changes BETA			
	Settings			
#				
Ψ				
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?	-			
2			Revert Save	

### Rollout to 100%

	Mosey Credit Card user_feedback_widget user_feedback_widget	Rules for Production
<del>₽</del> ₽→		The following rule will be evaluated for all visitors
$\square$	Environments	Alpha feature launch
000	Production On Primary environment	Rollout - Everyone: On
00	Development Off	Then, for everyone else Off
F~-		Learn more about interactions between flag rules.
Ś	Flag Setup	
() () ()	Variables	
$\stackrel{\triangle}{\overset{\frown}}$	Variations	
	API Values	
	History	
	Scheduled Changes BETA	
	Settings	
# []] && ?		
8		

Name *	Add description
Alpha feature launch	
Key *	
alpha_feature_launch	
Rule keys cannot be changed aft	ter they're created.
Audiences	Code Mode
Q Search and add audien	ices
Everyone	
Ramp Percentage	100%
Deliver	
On	~

Flag On

Add Rule

On •••

 $\sim$ 



### Setting up an experiment

	Mosey Credit Card         user_feedback_widget         user_feedback_widget         Environments         Production         Primary environment         On         Development         Off	Rules for Production The following rule will be evaluated for all visitors 1 Alpha feature launch Rollout - Everyone: On Then, for everyone else	Flag On Add Rule On			
	Flag Setup Variables	Off Learn more about interactions between flag rules.	~			
	Variations API Values History Scheduled Changes BETA			Select a rule to edit		
# □ & @	Settings					
2					Revert	Save

### Let's try it out together again



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#### Analyzing the data

#### Experiment Results

 Date Range
 Segment
 Baseline

 Nov 23, 2021 - Feb 17, 2023 V
 All Visitors V
 Original V

Last update: November 23, 2023 at 2:47 PM • Last event: February 17, 2023 at 7:51 AM

#### Summary

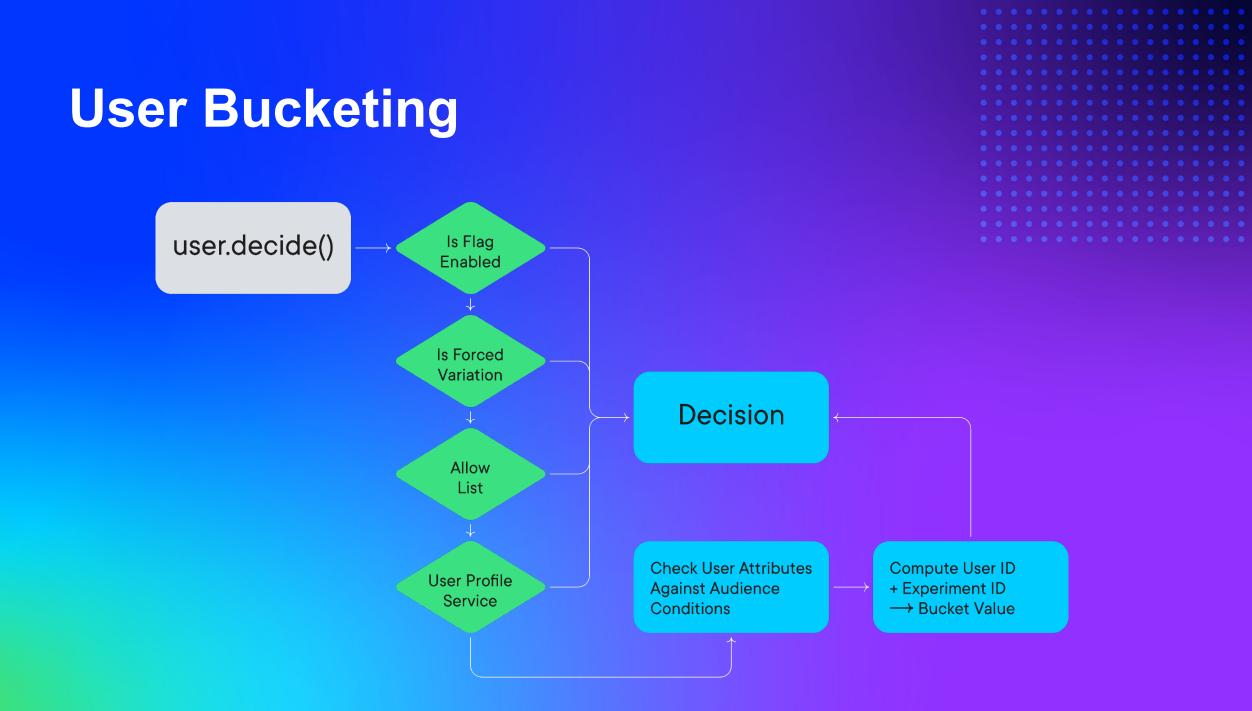
Variations	Visitors	Add to Cart	Clicked 'Checkout' f	Completed Purchase	Overall Revenue
Original	969 33.28%	57.79%	54.90%	52.12%	 3,73 kr
Variation #1	955	+17.23%	+31.22%	+27.59%	<b>+18.71%</b>
	32.80%	67.75%	72.04%	66.49%	4,43 kr
Variation #2	<b>988</b>	+18.04%	+29.23%	+19.63%	+ <b>17.25%</b>
	33.93%	68.22%	70.95%	62.35%	4,37 kr

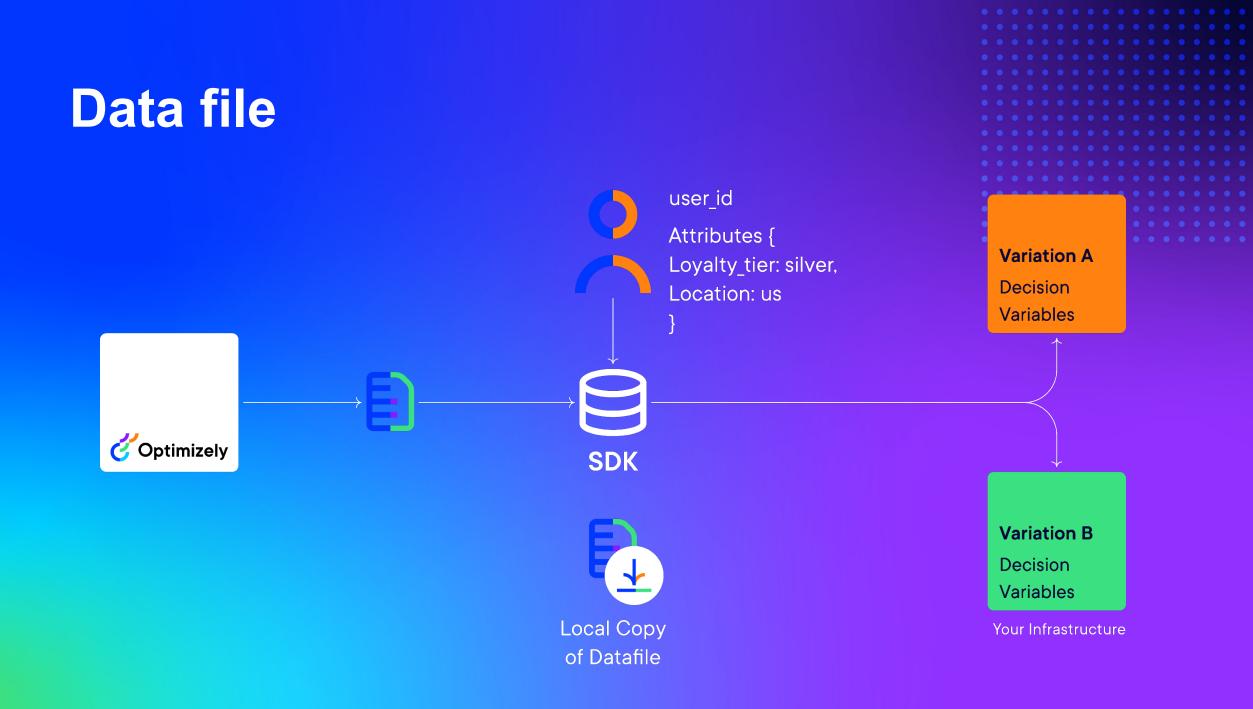
#### Add to Cart **PRIMARY METRIC**

Unique conversions per visitor for Add to Cart event

	Unique Conversions Visitors	Conversion Rate	Improvement 🕐	Confidence Interval 🕐	Statistical Significance
Original	560 969	57.79%			Baseline
Variation #1	647 955	67.75%	+17.23%		>99%
Variation #2	674 988	68.22%	+18.04%		>99%

Hide Graph \land





## Q&A









## Thank you!

For additional questions: hristo.bakalov@optimizely.com

kunal.shetye@optimizely.com